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POTASH & PHOSPHATE INSTITUTE
TOTAL POTASH SALES (Short Tons K_2O)

AGRICULTURAL STATE	NOVEMBER 1985	NOVEMBER 1984	JULY 1985-NOV 1985	JULY 1984-NOV 1984
Alabama	8,577	11,592	35,155	43,802
Alaska	-	50	-	50
Arizona	27	21	120	110
Arkansas	2,404	623	11,794	12,275
California	4,877	6,633	20,531	26,825
Colorado	170	942	1,066	1,925
Connecticut	74	517	1,003	1,515
Delaware	119	130	5,470	12,535
Florida	12,987	12,551	47,104	55,993
Georgia	11,427	8,878	49,777	48,464
Hawaii	600	1,621	2,890	5,594
Idaho	1,300	1,652	7,997	7,148
Illinois	36,041	51,134	344,297	399,815
Indiana	15,540	14,757	152,559	209,292
Iowa	17,453	32,568	177,455	296,131
Kansas	1,886	2,559	12,996	15,236
Kentucky	3,402	2,875	32,261	53,411
Louisiana	990	872	10,830	9,486
Maine	241	1,148	1,198	3,339
Maryland	1,103	947	4,842	8,171
Massachusetts	181	733	1,347	2,370
Michigan	1,919	17,003	87,852	107,051
Minnesota	16,698	13,918	99,388	155,188
Mississippi	1,041	6,202	5,730	20,828
Missouri	2,462	7,826	69,368	80,628
Montana	643	395	2,817	3,956
Nebraska	1,600	3,512	6,855	11,217
New Hampshire	-	60	198	270
New Jersey	311	444	2,140	2,383
New Mexico	108	1,032	1,959	1,751
New York	2,079	2,351	15,024	20,987
North Carolina	2,496	11,798	29,742	37,263
North Dakota	672	1,071	6,746	8,217
Ohio	10,355	18,753	182,078	199,635
Oklahoma	333	1,397	7,734	30,151
Oregon	1,837	1,530	6,829	9,943
Pennsylvania	6,169	4,654	20,006	17,983
Rhode Island	122	119	554	751
South Carolina	8,447	8,536	22,653	22,238
South Dakota	363	1,072	1,830	2,828
Tennessee	10,852	3,489	43,067	39,927
Texas	6,680	8,304	43,070	57,343
Utah	3,028	311	7,126	1,336
Vermont	98	144	1,312	1,514
Virginia	1,522	17,168	28,056	33,028
Washington	3,335	3,936	11,293	12,770
West Virginia	-	75	726	1,147
Wisconsin	12,880	10,261	90,439	132,694
Wyoming	120	144	461	438
TOTAL U.S.	215,569	298,308	1,715,745	2,226,952
CANADA				
Alberta	752	514	5,606	5,468
Br.Columbia	(1,359)	91	607	492
Manitoba	1,475	457	4,899	5,967
New Brunswick	-	546	14	6,221
Newfoundland	141	270	249	702
Nova Scotia	-	464	1,347	3,248
Ontario	10,755	18,482	63,484	89,762
Pr.Edw.Isle	-	1,971	(304)	4,306
Quebec	8,004	6,684	53,038	35,504
Saskatchewan	244	1,714	1,905	3,855
TOTAL CANADA	20,012	31,193	130,845	155,525
*EXPORTS	168,286	239,765	967,591	1,381,870
TOTAL AGRIC.	403,867	569,266	2,814,181	3,764,347
Non-Ag U.S.	31,192	43,036	161,819	164,559
" " Canada	2,229	1,623	11,396	9,832
*" " Exports	7,684	9,256	37,644	26,453
TOTAL NON-AGRIC.	41,105	53,915	210,859	200,844
GRAND TOTAL	444,972	623,181	3,025,040	3,965,191
Agr.Std.Mur.	120,870	215,731	714,157	1,172,971
Agr.Coarse Mur.	89,828	153,967	961,425	1,365,314
Agr.Gran.Mur.	149,053	139,030	865,926	906,144
Agr.Sol.Mur.	36,818	34,108	189,807	222,095
Agr.Sulphates	7,298	26,430	82,866	97,823

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	3,256	32	3,840	972	477	8,577
Arizona	-	-	22	-	5	27
Arkansas	-	111	1,380	876	37	2,404
California	1,522	1,557	636	125	1,037	4,877
Colorado	76	31	63	-	-	170
Connecticut	-	14	60	-	-	74
Delaware	-	-	95	12	12	119
Florida	6,749	932	1,744	1,836	1,726	12,987
Georgia	3,187	708	5,292	1,400	840	11,427
Hawaii	-	600	-	-	-	600
Idaho	120	671	509	-	-	1,300
Illinois	3,917	21,278	4,799	5,893	154	36,041
Indiana	1,687	9,995	3,652	77	129	15,540
Iowa	1,199	7,283	5,085	3,821	65	17,453
Kansas	233	160	745	709	39	1,886
Kentucky	134	1,091	1,898	-	279	3,402
Louisiana	-	349	641	-	-	990
Maine	-	-	241	-	-	241
Maryland	-	-	1,007	120	(24)	1,103
Massachusetts	-	-	181	-	-	181
Michigan	398	282	1,097	13	129	1,919
Minnesota	7	4.269	12.166	234	22	16.698
Mississippi	-		90	940	11	1,041
Missouri	-	(1,329)	3,489	302	-	2,462
Montana	-	41	521	81	-	643
Nebraska	124	121	611	652	92	1,600
New Jersey	-	112	55	69	75	311
New Mexico	-	-	43	-	65	108
New York	694	199	1,068	62	56	2,079
North Carolina	303	-	661	1,269	263	2,496
North Dakota	27	-	587	58	-	672
Ohio	470	6,547	2,796	292	250	10,355
Oklahoma	61	15	218	15	24	333
Oregon	45	125	1,599	63	5	1,837
Pennsylvania	391	504	4,772	403	99	6,169
Rhode Island	-	-	59	63	-	122
South Carolina	2,246	131	5,823	61	186	8,447
South Dakota	-	115	184	64	-	363
Tennessee	-	208	9,687	952	5	10,852
Texas	2,069	299	3,700	336	276	6,680
Utah	2,880	82	54	-	12	3,028
Vermont	-	-	98	-	-	98
Virginia	88	245	353	594	242	1,522
Washington	932	74	2,251	62	16	3,335
Wisconsin	-	8,865	3,902	80	33	12,880
Wyoming	44	-	76	-	-	120
TOTAL U.S.	32,859	65,717	87,850	22,506	6,637	215,569
CANADA						
Alberta	15	49	625	63	-	752
Br.Columbia	(50)	50	155	(1,514)	-	(1,359)
Manitoba	-	555	774	146	-	1,475
Newfoundland	141	-	-	-	-	141
Ontario	41	3,190	7,401	26	97	10,755
Quebec	-	6,810	1,150	-	44	8,004
Saskatchewan	-	10	218	16	-	244
TOTAL CANADA	147	10,664	10,323	(1,263)	141	20,012
*EXPORTS	87,864	13,447	50,880	15,575	520	168,286
TOTAL AGRIC.	120,870	89,828	149,053	36,818	7,298	403,867
Non-Ag U.S.	17,981	-	-	12,957	254	31,192
" " Canada	1,536	-	-	676	17	2,229
*" " Exports	814	-	-	6,870	-	7,684
TOTAL NON-AG.	20,331	-	-	20,503	271	41,105
GRAND TOTAL	141,201	89,828	149,053	57,321	7,569	444,972

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	67	1,075	12,244	-	-	13,386
Brazil	19,105	497	34,281	-	242	54,125
Costa Rica	4,230	1,419	-	-	-	5,649
Denmark	3,603	-	-	-	-	3,603
Dom.Republic	-	-	1,984	-	-	1,984
India	14,269	-	-	-	-	14,269
Japan	14,430	8,626	2,371	15,575	-	41,002
Korea	12,687	-	-	-	-	12,687
Malaysia	6,220	-	-	-	-	6,220
Mexico	270	-	-	-	-	270
Panama	-	-	-	-	2	2
Puerto Rico	-	1,830	-	-	276	2,106
South Africa	3,524	-	-	-	-	3,524
Sri Lanka	9,459	-	-	-	-	9,459
TOTAL AGRIC.	87,864	13,447	50,880	15,575	520	168,286
			NON-AGRICULTURAL			
Jamaica	-	-	-	74	-	74
Japan	63	-	-	6,796	-	6,859
Mexico	378	-	-	-	-	378
Sweden	348	-	-	-	-	348
Un.Kingdom	25	-	-	-	-	25
TOT.NON-AG.	814	-	-	6,870	-	7,684
TOTAL EXPORTS	88,678	13,447	50,880	22,445	520	175,970

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH SALES
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	3,256	-	3,826	972	8,054
Arkansas	-	-	1,093	876	1,969
California	503	-	375	125	1,003
Colorado	46	-	16	-	62
Connecticut	-	14	60	-	74
Delaware	-	-	95	12	107
Florida	6,743	932	1,624	1,836	11,135
Georgia	3,068	708	5,292	1,400	10,468
Idaho	-	160	(110)	-	50
Illinois	3,917	17,974	4,779	5,893	32,563
Indiana	1,687	9,876	3,652	77	15,292
Iowa	1,179	7,283	4,109	3,821	16,392
Kansas	-	13	168	693	874
Kentucky	134	1,091	1,898	-	3,123
Louisiana	-	-	516	-	516
Maine	-	-	241	-	241
Maryland	-	-	1,007	120	1,127
Massachusetts	-	-	181	-	181
Michigan	398	282	1,097	13	1,790
Minnesota	-	4,269	12,166	234	16,669
Mississippi	-	-	90	940	1,030
Missouri	-	(1,329)	2,227	302	1,200
Montana	-	41	521	81	643
Nebraska	-	105	218	652	975
New Jersey	-	112	55	69	236
New York	694	199	1,068	62	2,023
North Carolina	303	-	661	1,269	2,233
North Dakota	27	-	587	58	672
Ohio	470	6,547	2,796	292	10,105
Oregon	-	-	1,484	63	1,547
Pennsylvania	376	504	4,352	403	5,635
Rhode Island	-	-	59	63	122
South Carolina	2,246	131	5,823	61	8,261
South Dakota	-	115	184	64	363
Tennessee	-	208	9,687	952	10,847
Texas	-	-	(902)	63	(839)
Utah	2,810	-	-	-	2,810
Vermont	-	-	98	-	98
Virginia	88	245	353	594	1,280
Washington	872	74	2,251	62	3,259
Wisconsin	-	8,865	3,902	80	12,847
Wyoming	44	-	61	-	105
TOTAL U.S.	28,861	58,419	77,660	22,202	187,142
CANADA					
Alberta	15	49	625	63	752
Br.Columbia	(50)	50	155	(1,514)	(1,359)
Manitoba	-	555	774	146	1,475
Newfoundland	141	-	-	-	141
Ontario	41	3,190	7,401	26	10,658
Quebec	-	6,810	1,150	-	7,960
Saskatchewan	-	10	218	16	244
TOTAL CANADA	147	10,664	10,323	(1,263)	19,871
*EXPORTS	57,997	8,885	33,090	15,575	115,547
TOTAL AGRIC.	87,005	77,968	121,073	36,514	322,560
Non-Ag U.S.	4,931	-	-	11,995	16,926
" " Canada	1,536	-	-	676	2,212
*" " Exports	88	-	-	6,796	6,884
TOTAL NON-AG.	6,555	-	-	19,467	26,022
GRAND TOTAL	93,560	77,968	121,073	55,981	348,582

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS
(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	67	-	10,691	-	10,758
Brazil	3,357	-	20,028	-	23,385
Costa Rica	4,230	1,419	-	-	5,649
Denmark	3,603	-	-	-	3,603
India	420	-	-	-	420
Japan	14,430	7,466	2,371	15,575	39,842
Korea	12,687	-	-	-	12,687
Malaysia	6,220	-	-	-	6,220
South Africa	3,524	-	-	-	3,524
Sri Lanka	9,459	-	-	-	9,459
TOTAL AGRIC.	57,997	8,885	33,090	15,575	115,547
		NON-AGRICULTURAL			
Japan	63	-	-	6,796	6,859
Un.Kingdom	25	-	-	-	25
TOT.NON-AG.	88	-	-	6,796	6,884
TOTAL EXPORTS	58,085	8,885	33,090	22,371	122,431

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	-	32	14	-	477	523
Arizona	-	-	22	-	5	27
Arkansas	-	111	287	-	37	435
California	1,019	1,557	261	-	1,037	3,874
Colorado	30	31	47	-	-	108
Delaware	-	-	-	-	12	12
Florida	6	-	120	-	1,726	1,852
Georgia	119	-	-	-	840	959
Hawaii	-	600	-	-	-	600
Idaho	120	511	619	-	-	1,250
Illinois	-	3,304	20	-	154	3,478
Indiana	-	119	-	-	129	248
Iowa	20	-	976	-	65	1,061
Kansas	233	147	577	16	39	1,012
Kentucky	-	-	-	-	279	279
Louisiana	-	349	125	-	-	474
Maryland	-	-	-	-	(24)	(24)
Michigan	-	-	-	-	129	129
Minnesota	7	-	-	-	22	29
Mississippi	-	-	-	-	11	11
Missouri	-	-	1,262	-	-	1,262
Nebraska	124	16	393	-	92	625
New Jersey	-	-	-	-	75	75
New Mexico	-	-	43	-	65	108
New York	-	-	-	-	56	56
North Carolina	-	-	-	-	263	263
Ohio	-	-	-	-	250	250
Oklahoma	61	15	218	15	24	333
Oregon	45	125	115	-	5	290
Pennsylvania	15	-	420	-	99	534
South Carolina	-	-	-	-	186	186
Tennessee	-	-	-	-	5	5
Texas	2,069	299	4,602	273	276	7,519
Utah	70	82	54	-	12	218
Virginia	-	-	-	-	242	242
Washington	60	-	-	-	16	76
Wisconsin	-	-	-	-	33	33
Wyoming	-	-	15	-	-	15
TOTAL U.S.	3,998	7,298	10,190	304	6,637	28,427
CANADA						
Ontario	-	-	-	-	97	97
Quebec	-	-	-	-	44	44
TOTAL CANADA	-	-	-	-	141	141
*EXPORTS	29,867	4,562	17,790	-	520	52,739
TOTAL AGRIC.	33,865	11,860	27,980	304	7,298	81,307
Non-Ag U.S.	13,050	-	-	962	254	14,266
" " Canada	-	-	-	-	17	17
*" " Exports	726	-	-	74	-	800
TOTAL NON-AG.	13,776	-	-	1,036	271	15,083
GRAND TOTAL	47,641	11,860	27,980	1,340	7,569	96,390

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

NOVEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	1,075	1,553	-	-	2,628
Brazil	15,748	497	14,253	-	242	30,740
Dom.Republic	-	-	1,984	-	-	1,984
India	13,849	-	-	-	-	13,849
Japan	-	1,160	-	-	-	1,160
Mexico	270	-	-	-	-	270
Panama	-	-	-	-	2	2
Puerto Rico	-	1,830	-	-	276	2,106
TOTAL AGRIC.	29,867	4,562	17,790	-	520	52,739
			NON-AGRICULTURAL			
Jamaica	-	-	-	74	-	74
Mexico	378	-	-	-	-	378
Sweden	348	-	-	-	-	348
TOT.NON-AG.	726	-	-	74	-	800
TOTAL EXPORTS	30,593	4,562	17,790	74	520	53,539